



Australian Government

Commonwealth Superannuation Corporation

Fees and costs

Issued 30 September 2022

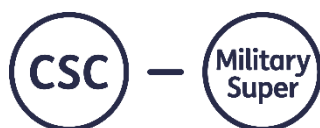
The information in this “Fees and costs” document forms part of the Military Superannuation and Benefits Scheme (MilitarySuper) Product Disclosure Statement (PDS), eighth edition, issued on 30 September 2022 available at csc.gov.au/PDS/

Things to remember when reading this document

Any financial product advice in this document is general advice only and has been prepared without taking account of your personal objectives, financial situation or needs. Before acting on any such general advice, you should consider the appropriateness of the advice, having regard to your own objectives, financial situation and needs. You may wish to consult a licensed financial adviser. You should obtain a copy of the MilitarySuper PDS and consider its contents before making any decision regarding your super.

Commonwealth Superannuation Corporation (CSC) ABN: 48 882 817 243 AFSL: 238069
RSEL: L0001397 Trustee and Issuer of the Military Superannuation and Benefits Scheme (MilitarySuper)
ABN: 50 925 523 120 RSEL: R1000306

Information in this document is up to date at the time of preparation, but we may make changes from time to time. Any changes that are not materially adverse will be updated on our website at csc.gov.au/PDS/ or you can obtain a paper copy free of charge by contacting us on **1300 006 727**.



Military
Superannuation &
Benefits Scheme

MilitarySuper fees and costs

This booklet explains the fees and costs that apply to your MilitarySuper account, and other fees and costs you may encounter—depending on the super services you use or the options you take up.

What's inside?

We've divided this booklet into the following parts:

- Fees for managing your investment options. The table on page 3 gives you a high-level view of the fees and costs that apply to your MilitarySuper investment options—which drive your super returns—and other, additional fees.
- An example of annual fees and costs on page 4.
- An explanation of defined fees and costs. These are defined under the relevant superannuation legislation, and we explain how they apply to your MilitarySuper account. See page 5.



Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100 000 to \$80 000*).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You or your employer, as applicable, may be able to negotiate to pay lower fees.** Ask the fund or your financial adviser.

To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission (ASIC) website (moneysmart.gov.au) has a superannuation calculator to help you check out different fee options.***

* We are required by law to provide you with this information. MilitarySuper members should note that this is only relevant for the accumulation component of your MilitarySuper benefit, your member benefit and ancillary benefit. For DFRDB members with ancillary contributions held in MilitarySuper, this information is only relevant to your ancillary benefits.

** We are required by law to provide you with this information, however, lower fees cannot be negotiated with the Fund.

*** The calculator on the ASIC website can be used to calculate the effect of fees and costs on account balances.

Fees and other costs

This section shows fees and other costs that you may be charged. These fees and other costs may be deducted from your money, from the returns on your investment or from the assets of the superannuation entity as a whole.

Other fees, such as activity fees, advice fees for personal advice, may also be charged, but these will depend on the nature of the activity or advice chosen by you. Entry fees and exit fees cannot be charged.

Taxes are set out in the [Tax and your MilitarySuper booklet](#).

You should read all the information about fees and other costs because it is important to understand their impact on your investment.

The fees and other costs for each investment option offered by the entity, are set out on page 3.

Our four investment options—Cash, Income Focused, Balanced and Aggressive—aim to achieve the returns that will fund a comfortable retirement for you. The investment option your MilitarySuper balance is invested in determines some of the fees and costs that are chargeable.

The main fees to manage your account are provided below for each investment option. You can use these to compare our fees with similar funds.

Fees and costs summary

Military Superannuation & Benefits Scheme (MilitarySuper)			
Type of fee or cost	Amount		How and when paid
Ongoing annual fees and costs ¹			
Administration fees and costs	Nil		As a member of MilitarySuper you do not pay any administration, switching, exit or any other ongoing administration fees as the Department of Defence meets all administration costs.
Investment fees and costs ²	Investment Option	% per Annum (est.)	<ul style="list-style-type: none">• Not deducted directly from your account.• Paid from or reduces the amount of investment returns or assets related to each investment option.• Reflected in the unit price of each investment option, which is published each business day.
	Cash	0.07%	
	Income Focused	0.52%	
	Balanced	0.76%	
	Aggressive	0.80%	
Transaction costs	Investment Option	% per Annum (est.)	<ul style="list-style-type: none">• Not deducted directly from your account.• Paid from or reduces the amount of investment returns or assets related to each investment option.• Reflected in the unit price of each investment option, which is published each business day.
	Cash	0%	
	Income Focused	0.13%	
	Balanced	0.14%	
	Aggressive	0.16%	
Member activity related fees and costs			
Buy-sell spread	Nil		
Switching fee	Nil		
Other fees and costs			
Advice fees – ‘fee for service’ advice ³	Varies. The fee amount may be negotiated with your adviser before you take up the advice.		<ul style="list-style-type: none">• Paid directly by you. We don’t deduct advice fees from your MilitarySuper account.• If you’d like ‘fee for service’ (comprehensive) advice from a CSC authorised financial planner*, you’ll receive an obligation-free quote to help you decide if you’d like to go ahead.

¹ If your account balance for a product offered by the superannuation entity is less than \$6 000 at the end of the entity’s income year, certain fees and costs charged to you in relation to administration and investment are capped at 3% of the account balance. Any amount charged in excess of that cap must be refunded.

² The Investment fees and costs include an amount of 0-0.26% for performance fees. The calculation basis for this amount is set out under “Additional explanation of fees and costs”.

³ You may pay “fee for service” fees to a financial adviser if you consult one. Refer to the Statement of Advice from your financial adviser for details of these fees. For more information about advice fees that you may choose to pay, see the “Additional explanation of fees and costs” section on page 5.

*Our authorised financial planners are authorised to provide advice by Guideway Financial Services (ABN 46 156 498 538, AFSL 420367). Guideway is a licensed financial services business providing CSC financial planners with support to provide customers with specialist advice, education and strategies.

Example of annual fees and costs for a superannuation product

This table gives an example of how the ongoing annual fees and costs for the Balanced option for this superannuation product can affect your superannuation investment over a 1 year period. You should use this table to compare this superannuation product with other superannuation products.

Example – Balanced		Balance of \$50,000
Administration fees and costs	\$0	For every \$50,000 you have in the superannuation product, you will be charged or have deducted from your investment \$0 in administration fees and costs.
PLUS Investment fees and costs	0.76% (est.)	And, you will be charged or have deducted from your investment \$380 in investment fees and costs.
PLUS Transaction costs	0.14% (est.)	And, you will be charged or have deducted from your investment \$70 in transaction costs.
EQUALS Cost of product		If your balance was \$50,000 at the beginning of the year, then for that year you will be charged fees and costs of \$450 for the superannuation product.

Additional fees may apply. This example is illustrative only.

Cost of product for 1 year

The cost of product gives a summary calculation about how ongoing annual fees and costs can affect your superannuation investment over a 1 year period for all superannuation products and investment options. It is calculated in the manner shown in the Example of annual fees and costs.

The cost of product information assumes a balance of \$50,000 at the beginning of the year. (Additional fees such as a buy-sell spread may apply: refer to the Fees and costs summary for the relevant superannuation product or investment option.)

You should use this figure to help compare superannuation products and investment options.

MilitarySuper Investment Option	Cost of product
Cash	\$35
Income Focused	\$325
Balanced	\$450
Aggressive	\$480

Additional explanation of fees and costs

Defined fees

There are fees that are 'defined' under super law that we must tell you about. Below is a list of defined fees and gives you the super law definition of those fees. Note that not all defined fees will apply to you.

Activity fees

A fee is an activity fee if:

- a. the fee relates to costs incurred by the trustee of the superannuation entity that are directly related to an activity of the trustee:
 - i. that is engaged in at the request, or with the consent, of a member; or
 - ii. that relates to a member and is required by law; and
- b. those costs are not otherwise charged as administration fees and costs, investment fees and costs, transaction costs, a buy-sell spread, a switching fee, an advice fee or an insurance fee.

Administration fees and costs

Administration fees and costs are fees and costs that relate to the administration or operation of the superannuation entity and includes costs incurred by the trustee of the entity that:

- a. relate to the administration or of the entity; and
- b. are not otherwise charged as investment fees and costs, a buy-sell spread, a switching fee, an activity fee, an advice fee or an insurance fee.

Advice fees

A fee is an advice fee if:

- a. the fee relates directly to costs (other than intra-fund advice costs) incurred by the trustee of the superannuation entity because of the provision of financial product advice to a member by:
 - i. a trustee of the entity; or
 - ii. another person acting as an employee of, or under an arrangement with, the trustee of the entity; and
- b. those costs are not otherwise charged as administration fees and costs, investment fees and costs, transaction fees, a switching fee, an activity fee or an insurance fee.

Buy-sell spreads

A buy-sell spread is a fee to recover costs incurred by the trustee of the superannuation entity in relation to the sale and purchase of assets of the entity.

Exit fees

An exit fee is a fee, other than a buy-sell spread, that relates to the disposal of all or part of a member's interests in a superannuation entity.

Investment fees and costs

Investment fees and costs are fees and costs that relate to the investment of the assets of a superannuation entity and includes:

- a. fees in payment for the exercise of care and expertise in the investment of those assets (including performance fees); and
- b. costs incurred by the trustee of the entity that:
 - i. relate to the investment of assets of the entity; and
 - ii. are not otherwise charged as administration fees and costs, a buy-sell spread, a switching fee, an activity fee, an advice fee or an insurance fee.

Performance fee

A performance fee means an amount paid or payable, calculated by reference to the performance of a collective investment product, a superannuation product, a MySuper product, an investment option, an interposed vehicle; or part of such a product, option or vehicle.

Transaction costs

Transaction costs are costs associated with the sale and purchase of assets of the superannuation entity other than costs that are recovered by the superannuation entity charging buy-sell spreads.

Switching fees

A switching fee for a superannuation product other than a MySuper product, is a fee to recover the costs of switching all or part of a member's interest in the superannuation entity from one investment option or product in the entity to another.

Changes to fees and costs

We may change fees and costs from time to time. We will let you know of any fee change that we believe will materially affect you, at least 30 days before the change takes effect. Fees and costs can be changed without a member's consent.

Tax

Any tax deductions are reflected in the investment returns of the fund and not in the form of reduced fees and costs. For more information on tax refer to the **Tax and your MilitarySuper** booklet available on our website at csc.gov.au

Other fee information

Advice fees

Fee for service

Customers of MilitarySuper have access to a personalised financial advice service. CSC's authorised financial planners* provide a personalised service that takes your objectives, financial situation and needs into account.

It is 'fee for service' advice, which means you will need to pay for it. You will receive a fixed quote up front. There are no obligations, commissions or hidden fees – you know the exact cost up front. We do not pay commissions to financial planners. CSC's authorised financial planners* will always act in your best interests, even if that means recommending a financial product not provided by CSC.

To arrange an initial advice appointment please call **1300 277 777** during business hours. If you wish to find out more, please visit csc.gov.au/Members/Advice-and-resources/Financial-planning

*Our authorised financial planners are authorised to provide advice by Guideway Financial Services (ABN 46 156 498 538, AFSL 420367). Guideway is a licensed financial services business providing CSC financial planners with support to provide customers with specialist advice, education and strategies.

GST

All fees and costs in this section are inclusive of GST less any reduced input tax credits the fund may be entitled to.

Family law fee

A fee of \$150 for members and \$165 (\$150 plus GST) for non-members is payable for the preparation of a response for superannuation information made in accordance with family law legislation. The fee covers the cost of the administration work required to respond to a request.

Investment fees and costs

MilitarySuper's Investment fees and costs includes investment fees and performance fees.

The total estimated Investment fees and costs are based on actual and estimated costs incurred during the 2021-22 financial year and are shown in the Fees and Cost Summary on page 3.

Performance fees

We pay performance fees to investment managers who charge these fees if (and only if) the performance of their investment exceeds certain benchmarks. When this happens, performance fees are deducted from earnings before the return to MilitarySuper is calculated, and this increases Investment fees and costs.

We've carefully and deliberately designed our fee agreements with our fund managers to make sure they align with your interests, and two outcomes are possible:

- We pay less in fees when investment performance is below target. This means the investment manager more equitably shares the downside risk.
- We pay more in fees when performance is above target. Note, we set maximum performance-based fee limits for strong performance in any one year.

Actual performance based fees depend on the level of performance achieved by investment managers who charge performance-based fees, and the weighting of those managers in the relevant investment option.

In turn, our Investment fees and costs vary from year to year in line with the performance recorded by underlying fund managers. In the 2021-22 financial year the following estimated performance fees were paid and are reflected in the transaction fees and cost estimates:

- Cash 0%
- Income Focused 0.14%
- Balanced 0.26%
- Aggressive 0.26%

It's worth noting that amounts previously paid in performance-based fees may not be indicative of performance-based fee amounts that may be payable in the future.

The Performance fee is calculated as the average performance fees for each investment option for the previous 5 years (or the number of financial years in which it operated or had a performance fee charging mechanism in place, if in either case it was less than 5 years).

We regularly review the estimates of performance-based fees that we reflect in MilitarySuper unit prices and we may change them, for example, because of changes to the:

- asset allocation
- weighting and composition of underlying investments
- fees charged by underlying investments.

Transaction costs

Transaction costs are additional costs to MilitarySuper customers and they are reflected in unit prices.

The total estimated transaction costs are based on actual and estimated costs incurred during the 2021-22 financial year and are shown in the Fees and Cost Summary on page 3.

Operational risk reserve

We're required by the Australian Prudential Regulation Authority (APRA) to fund and maintain an operational risk reserve. The operational risk reserve may form an additional cost that has a minor negative impact on investment earnings.

For more information about the operational risk reserve, download the Investment options and risk booklet from our website.



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